



## 2016 Volume 2

The quarterly newsletter of D&S Dental Laboratory, Inc.

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# INCISAL EDGE

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### PLEASE NOTE

**D&S Dental Laboratory  
Will be Closed the  
Following Dates in 2016**

**May 30**

*Memorial Day*

**July 4**

*Independence Day*

**September 5**

*Labor Day*

**November 24-25**

*Thanksgiving*

**December 26**

*Christmas*

## D&S Dental Laboratory Launches New Website Accessible from Any Device

D&S Dental Laboratory, Inc., has been at the cutting edge of the dental industry's digital revolution for more than a decade. We continue that pioneering legacy with the launch of our redesigned website accessible from any mobile device.

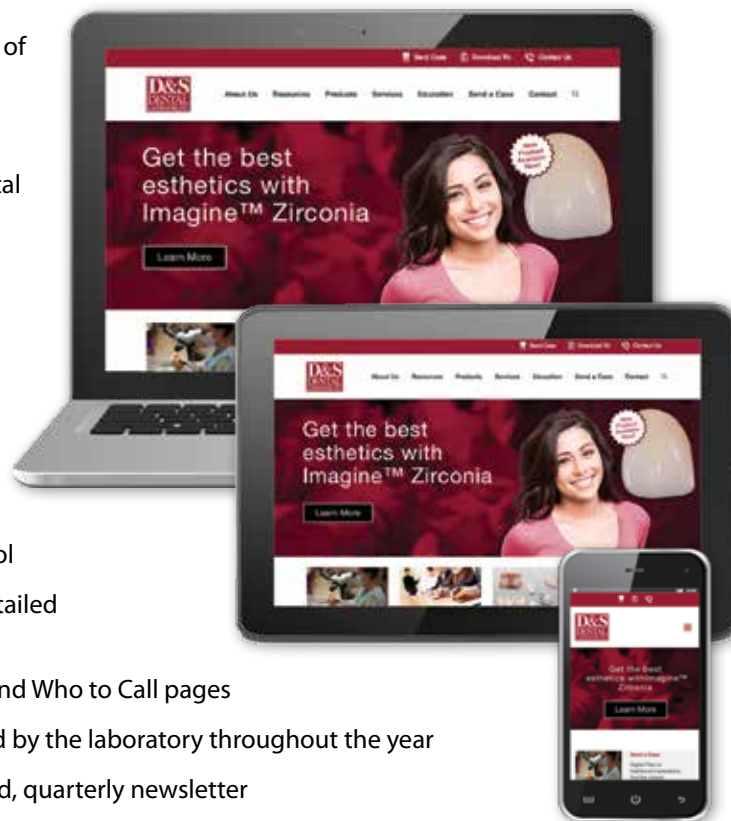
"We recognize that to be the partner of choice for our dentists, we need to provide information and resources at your fingertips whenever and wherever you need it," says D&S Dental Laboratory President Steve Daggett.

"More and more people are using smartphones and iPads and our new site is now a 24/7 resource to stay up to date on the latest product materials, technical tips and CE seminars."

The site features:

- An interactive crown selector tool
- A downloadable catalog with detailed product information
- Streamlined Send Us Your Case and Who to Call pages
- A calendar of CE Seminars hosted by the laboratory throughout the year
- Copies of our industry-recognized, quarterly newsletter

We encourage you to visit the new website and make sure we have your business email address on file so we can send you special online promotions in the future. You can send emails to [info@dnsdental.com](mailto:info@dnsdental.com).



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# PRODUCT SPOTLIGHT

## Straumann Implants

At D&S Dental Laboratory, our implant technicians are skilled experts with years of experience, who are ready to walk you through your next case from start to finish. We help plan the case, order the components, provide the wrenches and design the final restoration. We stock a large supply of components from all the major manufacturers.



Over the years, we've definitely seen a rise in the use of patient-specific abutments, which are now oftentimes more economical than stock abutments. In fact, we recently implemented new pricing on all of our patient specific abutments including all genuine Straumann Patient Specific Abutments.

### 2016 Prices

Straumann Titanium Patient Specific Abutment ..... **\$230**

Straumann Zirconia Patient Specific Abutment..... **\$320**

### Implant Package Pricing:

Straumann Titanium Patient Specific Abutment + ZR Crown..... **\$395.50**

Straumann Zirconia Patient Specific Abutment + ZR Crown..... **\$485.50**

*Package includes soft tissue model, analog, Straumann Patient Specific Titanium or Zirconia Abutment and ZR Crown. Esthetic upgrades can be made. Cost of crown will differ.*



**Call us for an implant consultation at 800-236-3859.**

## Annalea Bauer Earns CDT



Congratulations to Annalea Bauer, Removables Manager, who recently earned her Certified Dental Technician (CDT) designation in partial dentures. Anna has been with D&S for 15 years and was instrumental in implementing digital design and 3D printing of our partial denture metal frameworks.



## Lab Day Chicago 2016

Special thanks to Jensen Dental for hosting a coloring tips workshop for our laboratory at Lab Day Chicago on February 27.

Pictured here with Certified Dental Technician Don Cornell of Madison, Connecticut (seated center), are D&S Dental Technicians (left to right) Brittany Hofer, CDT Steve Daggett, Sarah Monroe, CDT Larry Nummerdor and CDT Nick Tkachenko.



## D&S Wears Purple to Raise Epilepsy Awareness

D&S Dental employees wore purple on March 16 to show support for the 1 in 26 people who live with epilepsy. We've also contributed to Lily's Fund for epilepsy research at UW-Madison.

Visit [www.lilysfund.org](http://www.lilysfund.org) for more information on this great cause.



## A Basic Guideline for Cementation

With the ever-growing selection of indirect restorative material becoming available, the laboratory is often asked, “What do I cement it with?” Material manufacturers have recommendations for cementation of their products, but it is up to the clinician to determine what “cement” is going to give the proper adhesion. The usual factors associated with choosing cement include material, retention and moisture control. All cements are technique-sensitive, so following the manufacturer’s instructions is paramount for success.

We are not going to dive off the deep end of the swimming pool of dental materials in this article as there are far more qualified scientific articles for you to read. The intention of this piece is merely to serve as a guide. If ever in doubt of what product to use, consult the manufacturer’s website or their customer service department for clarification.

Material	Restoration	Cement	Examples of Cement Brands
Oxide Ceramics	Lava™, ZR Plus with Micro Layering, ZR Plus, ZR, ZR-V	RMGI	<ul style="list-style-type: none"> <li>Self-Adhesive Resin Cement, e.g., RelyX™ Unicem 2, G-CEM LinkAce™, Maxcem Elite™, SpeedCEM™</li> </ul>
High Translucency Monolithic Zirconia Crown & Bridge	Imagine™	Any	<ul style="list-style-type: none"> <li>Resin Modified Glass Ionomers, e.g., RelyX™ Luting Plus, GC FugicEM™2, Nexus™ RMGI</li> <li>Self-Adhesive Resin Cement, e.g., RelyX™ Unicem 2, G-CEM LinkAce™, Maxcem Elite™, SpeedCEM™</li> <li>Adhesive Resin Cement, e.g., RelyX™ Ultimate, Multilink®, Panavia™ 21, NX3 Nexus™ Third Generation</li> </ul>
Lithium Disilicate (Monolithic Posterior)	e.max®	Any	<ul style="list-style-type: none"> <li>Adhesive Resin Cement, e.g., RelyX™ Ultimate, Multilink®, Panavia™ 21, NX3 Nexus™ Third Generation</li> <li>Self-Adhesive Resin Cement, e.g., RelyX™ Unicem 2, G-CEM LinkAce™, Maxcem Elite™, SpeedCEM™</li> </ul>
Leucite Glass-Ceramic	Empress	Resin	<ul style="list-style-type: none"> <li>Adhesive Resin Cement, e.g., RelyX™ Ultimate, Multilink®, Panavia™ 21, NX3 Nexus™ Third Generation</li> </ul>
PFM Metal/ Metal Base	Full Cast Crown	Any	<ul style="list-style-type: none"> <li>Resin Modified Glass Ionomers, e.g., RelyX™ Luting Plus, GC FugicEM™ 2, Nexus™RMGI</li> <li>Self-Adhesive Resin Cement, e.g., RelyX™ Unicem 2, G-CEM LinkAce™, Maxcem Elite™, SpeedCEM™</li> <li>Adhesive Resin Cement, e.g., RelyX™ Ultimate, Multilink®, Panavia™ 21, NX3 Nexus™ Third Generation</li> </ul>

## D&S Receives DAMAS Re-Accreditation

Our Waunakee headquarters remains the only laboratory in Wisconsin to receive DAMAS accreditation, which means we follow the best quality assurance process in the dental laboratory industry. Less than 1 percent of dental labs in North America are DAMAS accredited.

The Dental Appliance Manufacturers Audit System (DAMAS) is an annually inspected quality management system created by dental laboratories specifically for dental laboratories. It was introduced as an alternative to ISO Certification and is offered through the National Association of Dental Laboratories.

DAMAS closely mirrors the U.S. Food and Drug Administration’s Quality System/Good Manufacturing Practice (QS/GMP) specifications. DAMAS accreditation enables dental laboratories to prove to their clients that they are complying with the Medical Devices Regulation. However, DAMAS goes beyond just inspection and testing and requires a structured approach to quality management through reviews, monitoring, documentation and continuous improvement of work practices.

DAMAS fits well with the mission of D&S Dental Laboratory, which is to ensure the highest quality products and services are offered to our clients.





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Your Full Service  
 Certified Dental Laboratory



## Our Team is Your Team

**At D&S Dental Laboratory, we want you to think of our team as an extension of your office team. We're here to help every step of the way. Pictured here is our Waunakee headquarters management team.**

*Front row left to right: Owners Pete Derauf, CDT and Lab Manager; Steve Daggett, CDT and Crown, Bridge and Implants Manager; Dennis McPherson, CDT and Removables Manager; Larry Nummerdor, CDT and Lab Manager; Don Statz, Business Manager; and Randy Stifter, CDT and Ceramics Manager.*

*Back row: Helen Kudrycki, Front Office Manager; Annalea Bauer, CDT and Removables Manager; Joleen Engeseth, Communication Coordinator; Kate Seidel, CDT and Implants Manager; Carrie Miller Woods, Client Representative; John Hill, Client Representative; Shannon Kelley, Front Office Manager; Melinda Fitts, Removables Manager; and Jenna Miller, Accounting Manager.*

## Derauf Joins D&S

D&S is proud to welcome Peter J. Derauf, CDT, to its team. Previously the owner of Derauf Dental Studio, LLC, Pete has more than 35 years of experience in the industry.