

# New Scanner Bonus Credit



## *In Addition to Digital Impression Discount*

D&S Dental Laboratory recently implemented a new Digital Impression Discount, which provides \$10 off with every digital case submitted (valid only on D&S lab-printed models and cases involving more than model work only).

Now to help further offset monthly maintenance costs of intraoral scanners, D&S Dental Laboratory is issuing a monthly credit on your lab bill based on the volume of digital cases you send.

You can qualify for up to \$100 off your monthly statement.



**NEW!**

DIGITAL CASES PER MONTH	DIGITAL DISCOUNT PER CASE	LAB CREDIT
0-19	\$10	\$0
20-39	\$10	\$50
40+	\$10	\$100

*D&S wants to help you pay for an intraoral scanner because digital impressions result in more accurate restorations and fewer remakes.*

## MONTHLY SAVINGS EXAMPLES

DOCTOR A	DOCTOR B	DOCTOR C
Digital Cases ..... 12	Digital Cases ..... 22	Digital Cases ..... 51
Discount - \$10/case ..... \$120	Discount - \$10/case ..... \$220	Discount - \$10/case ..... \$510
Lab Credit ..... \$0	Lab Credit ..... \$50	Lab Credit ..... \$100
<b>Total Savings ..... \$120</b>	<b>Total Savings ..... \$270</b>	<b>Total Savings ..... \$610</b>



## PROGRAM OVERVIEW

- This program is available for new or existing doctor accounts. Doctors must sign up to participate by submitting the Scanner Bonus Credit form.
- The program begins the month sign-up is received by D&S. Lab credit is then applied on the following month's statement.
- Only an individual doctor can meet qualifying case totals. Credit does not apply to case totals per scanner or practice.
- There is no time limit on this program (1-3 year), but we reserve the right to adjust it in the future.
- The doctor account must be current for credit to be applied.
- Digital impressions can be submitted for all fixed cases at D&S. However, only splints and ortho cases currently can be submitted digitally on the removable side.
- D&S accepts digital impressions from all major intraoral scanners – TrueDef, iTero, CEREC, Carestream, Trios and E4D-Planmeca.
- Model-only cases or cases requesting a stone model rather than a D&S lab-printed model do not qualify in these case totals nor do they qualify for the digital impression discount.



## Scanner Bonus Credit Sign-up Form

Doctor Name: \_\_\_\_\_

Practice Name: \_\_\_\_\_

Address: \_\_\_\_\_

Signature \_\_\_\_\_ Date: \_\_\_\_\_

- Enroll me in D&S Dental Laboratory's Scanner Bonus Credit Program, which allows qualifying doctors to receive credit on their lab bill each month based on the volume of digital cases sent. This is in addition to a Digital Impression Discount, which provides \$10 off with every digital case submitted (only valid on D&S lab-printed models and cases involving more than model work only).

DIGITAL CASES PER MONTH	DIGITAL DISCOUNT PER CASE	LAB CREDIT
0-19	\$10	\$0
20-39	\$10	\$50
40+	\$10	\$100

Submit this signed form to D&S Dental Laboratory via email to [info@dnsdental.com](mailto:info@dnsdental.com) or fax 608.849.7500