



2021 Volume 3

The quarterly newsletter of D&S Dental Laboratory, Inc.

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PLEASE NOTE
D&S Dental Laboratory
Will Be Closed the
Following Dates

September 6
Labor Day

November 25–26
Thanksgiving

December 24
Christmas

INCISAL EDGE

New HIPAA-Compliant Photos Uploader

Safely send case photos to D&S

Sending patient case photos through regular email is not HIPAA compliant. That's why D&S Dental Laboratory now offers a **Photos Uploader** for you to submit case photos to our lab. All files are encrypted when uploaded.

You simply need to enter the doctor name, email, patient name and restoration department – fixed, implant or removable/appliances. Photos are then routed to the correct department in the lab.

Even if your office has an encrypted email provider (like Securence, Zix, DataMotion, Barracuda, etc.), we ask that you send case photos through our Photos Uploader for several reasons.

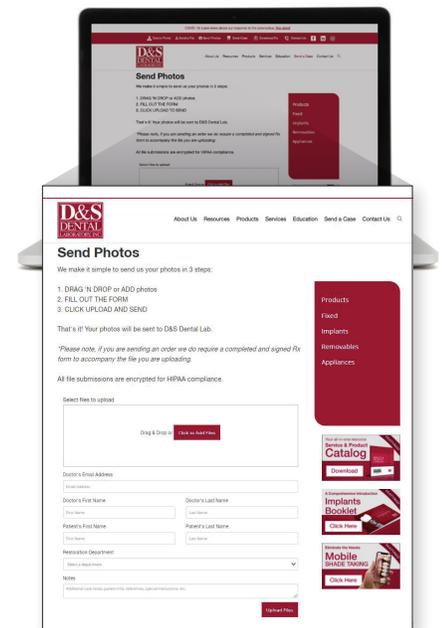
- First, single password sign-in is difficult on our end when we have numerous technicians who may require access to your photos.
- Second, the Uploader will route photos to the proper department and requires standard information (doctor name, patient name) on every case for quicker retrieval in the lab.

Our website also features an encrypted File Uploader, which should only be used for STL files or other file types (DiComm, PLY, OBJ, etc.). Typically, these are used if offices are submitting their own design files to the lab.

Doctors should begin using the Photos Uploader immediately and no longer send via email to photos@dnsdental.com. This mailbox will eventually be retired.

Note: If you have a ShadeWave account, your photo submissions are already encrypted for HIPAA-compliant transmission.

To send photos, go to www.dnsdental.com/photos (bookmark this page for easy access) or select the **Send Photos icon** from the top of our website.



PRODUCT SPOTLIGHT

Splint Options



We have three splint or nightguard options at D&S. Be sure to write one of the following product names on our RX form:

- **Comfort Soft**
 - 3D printed from KeySplint Soft resin
 - Most comfortable for patients (medium durability but can be easily reprinted from digital file)
- **Dual Laminate**
 - Hard plastic shell with soft mouthguard interior
 - Medium comfort; least durable
- **Hard**
 - Milled from PMMA (Polymethyl Methacrylate) or printed from KeySplint Hard resin
 - Most durable but least comfortable

Please do not write "Comfort Hard Soft" on the RX. It is either a Comfort Soft or Dual Laminate.

For a splints comparison chart, go to www.dnsdental.com/splintchart.

	Hard	Dual Laminate	Comfort Soft
Options	Hard	Dual Laminate	Comfort Soft
Strength	High	Medium	Low
Comfort	Low	Medium	High
Durability	High	Medium	Low
Cost	High	Medium	Low

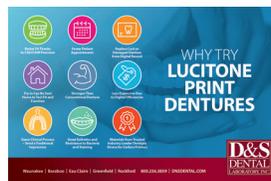
Madison-Area Women in Dentistry Roundtable

Since 2017, a group of female dentists in the Madison-area have been meeting quarterly to share best practices and help one another develop coaching and leadership skills. D&S Dental Laboratory staff help organize and facilitate the discussion group, working closely with its Advisory Board of Directors: Dr. Liberty Boucher (University Hills Dental), Dr. Leah Felkner (Forward Dental West), Dr. Kelsey Patton (Verona Family Dental), Dr. Kendra Schaefer (Prosthodontics of Madison) and Dr. Jody Schilling (Schilling Periodontics & Implant Dentistry). Past discussion topics have included hiring best practices, establishing a strong practice culture and working with millennials. If you would like to be added to our email invitation list, please contact Joleen at jengeseth@dnsdental.com.



Some recent Women in Dentistry Roundtable participants (left to right): Joleen Engeseth, D&S Dental Laboratory; Dr. Laura Tills, Riverplace Dental; Dr. Tammy Mandarino, Oregon Family Dentistry; Dr. Jody Schilling, Schilling Periodontics & Implant Dentistry; Dr. Liberty Boucher, University Hills Dental; Dr. Lindsey Heim, Madison Family Dental Associates; and Dr. Kendra Schaefer, Prosthodontics of Madison.

Understanding Complete Denture Choices



To help you understand how the Lucitone Print Dentures stack up to traditional premium and economy dentures, we put together a simple comparison chart. Go to www.dnsdental.com/denturechart.

SAVE THE DATE! Upcoming *In-Person* Seminars

OCTOBER 1

Straumann Implants, Madison (full day)

OCTOBER 15

Wisconsin Academy of General Dentistry, Madison (full day)

D&S Has Best Quality System in the Business



DAMAS FOR NORTH AMERICA
DENTAL APPLIANCE MANUFACTURERS AUDIT SYSTEM
FDA COMPLIANCE & QUALITY MANAGEMENT SYSTEM

D&S Dental Laboratory's Waunakee headquarters remains the only laboratory in Wisconsin to receive

DAMAS accreditation. D&S has held the designation since 2015. The Dental Appliance Manufacturers Audit System (DAMAS) is an annually inspected quality management system designed specifically for dental laboratories. It is offered by the National Association of Dental Laboratories as an alternative to ISO Certification and closely mirrors the U.S. Food and Drug Administration's Quality System/Good Manufacturing Practices.



FRIDAY, AUGUST 13, 2021

WildernessResort.com
WildRockGolf.com

SEMINAR

Glacier Canyon Conference Center

CE Credit: 3 Hours

8:00-8:30 am

Registration & Breakfast

8:30-11:15 am

Presentation

11:15 am-12:15 pm

Lunch

GOLF

Wild Rock Golf Club

12:30 pm

Shotgun Start

Doctors only for golf please as space is limited.

REGISTER BY AUGUST 4

www.dnsdental.com/golf21

Cost: Complimentary

D&S DENTAL LABORATORY'S ANNUAL Learn on the Links Seminar and Golf Outing

Optimizing Implant Results, Every Step of the Way

LEARNING OBJECTIVES

- Learn the proper planning of surgical implant placement for single implants as well as full-arch treatment plans
- Review today's best restorative designs and materials for implant dentistry
- Discuss treatment planning considerations for more complex dental implant cases



ABOUT THE SPEAKER



Dr. Stuart Schelkopf

Dr. Stuart Schelkopf is a private practice prosthodontist in Chicago, IL. He received his dental school training and post-graduate specialty training in advanced prosthodontics, as well as a Straumann-sponsored one-year fellowship limited to digital workflows and dental implant treatment, at the University of Illinois at Chicago. Dr. Schelkopf's prosthodontic and surgical training has allowed him the comprehensive understanding and ability to

plan and provide a full spectrum of dental implant therapy, from single implants to full-arch and full-mouth reconstructions. Currently, Dr. Schelkopf maintains his private practice in Chicago, focusing on prosthodontics, comprehensive dental implant care and esthetic dentistry.

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Make it a Family Weekend Get-Away!

Reserve your hotel room and get a special D&S Group Rate for Thursday, Friday or Saturday. Use code 854462.



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CONNECT WITH US!



TECHNICIAN'S TIPS

1. Don't forget you can send intraoral scans for more and more removable cases (it's growing every day!). This includes splints/nightguards, partial dentures, treatment partials, orthodontic appliances, and in some instances, complete dentures. Be sure you're getting the most of your intraoral scanner and remember that digital impressions result in more accurate restorations than traditional impressions.
2. Doctors are reminded to please fill in the prescription form as completely as possible (attach additional notes if needed). Be sure to include:
 - The tooth shade
 - For denture teeth shades, be sure to use the Kulzer shade guide as Kulzer teeth are our default teeth unless you specify otherwise. Contact us if you need a Kulzer shade guide.
 - Your desired return date
 - Make sure it aligns with our turnaround times, which can be found at www.dnsdental.com/schedule.
 - The implant brand and size when sending digital impressions for implant cases



Digital impressions are no longer just for fixed products. D&S accepts digital impressions for more and more removable products including splints, partial dentures, treatment partials and orthodontic appliances.

- The final removable appliance you want us to fabricate, no matter what step in the process you are prescribing (custom tray, baseplate, bite rim, etc.)
- Knowing the end product dictates how we handle the case from the start. For example, if we know the case is an immediate denture, we'll save the teeth for the fabrication of the final denture.